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**Request Details**

**Engagement # SOW2019233**

**TITLE: mobility Program- SITE ENGAGEMENT LEAD**

**SOW ISSUE Date:** August 12, 2019

**REsponse due Date:** August 19, 2019 **@12:00PM**

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| Consulting Category or categories | Seniority level (\*\*SEE BELOW) |
| **Business Analyst and Business Case Development** | **SENIOR** |

**This Consulting Statement of Work may only be used to engage Service Providers on the Pre-Qualified Consultant List and only for Consulting Categories appearing on the Pre-Qualified Consultant List. Service Providers and Independent Contractors (aka Consultants) who are not on the Pre-Qualified Consultant List may not be considered for an engagement using this SOW.**

**Conditions applying to response:**

1. No responses will be accepted after **12:00pm** on the Closing Date specified above.
2. Statement of Work must be signed by an authorized signatory of the sole proprietor, firm, corporation or other entity submitting a proposal for purposes of this engagement (the “Service Provider”).
3. All Consultants proposed MUST meet the requirements for the Seniority Level stated above.
4. Complete a Statement of Work for EACH Consultant in respect of the engagement hereunder. The maximum number of individuals each Service Provider may put forward as a Consultant for this engagement is **1 (One)**. Include a resume for each Consultant proposed and each individual Consultant forming part of a team proposed for this engagement. Each resume is to be a separate attachment.
5. Submit a one page cover letter with this Statement of Work.
6. Reference the engagement number and title, as indicated above, in the subject line of the reply email.

E.g. “20110801RST Change Management for Project X” and send along a cover letter with the Statement of Work to:

**Name:** IMITS Contracts **Email:** IMITSContracts@phsa.ca

1. Do not contact any employee of the Purchaser other than the individual named above regarding the status of submitted responses.
2. Submit any questions about the engagement or the process by email to the individual named above.
3. All capitalized terms shall have the same meaning as defined in the Statement of Work except as otherwise expressly defined in the Contract Terms and Conditions for General Health Care Consulting Services and IMIT Consulting Services (the “Terms and Conditions”).

**Failure to comply with any of the above requirements may result in rejection of your proposal at the sole discretion of the Purchaser**

**Following the Closing Date:**

1. Responses will be evaluated in the following areas:

**Evaluation Criteria Weights**

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| Approach | 20% |
| Qualification and Education | 40% |
| Price | 40% |
| Total | 100% |

1. Interviews may be held with Consultants that have been short-listed in step 1.
2. References of Consultants may be contacted by the Purchaser and the results of the reference checks used to determine the successful Consultant.

**\*\*Please note: You may receive this Statement of Work more than once if you are pre-qualified in multiple categories.**

**Seniority Level Descriptions**

* **Intermediate**
  + A Degree in Consulting Category related disciplines and a minimum of two (2) years of related Consulting Category experience; or
  + A Diploma in Consulting Category related disciplines and a minimum of three (3) years of related Consulting Category experience; or
  + A Certificate in Consulting Category related disciplines and a minimum of four (4) years of related Consulting Category experience; or
  + An absolute minimum of six (6) years of directly related Consulting Category experience.
* **Senior**
  + A Degree in Consulting Category related disciplines and a minimum of four (4) years of related Consulting Category experience; or
  + A Diploma in Consulting Category related disciplines and a minimum of five (5) years of related Consulting Category experience; or
  + A Certificate in Consulting Category related disciplines and a minimum of six (6) years of related Consulting Category experience; or
  + An absolute minimum of eight (8) years of directly related Consulting Category experience.
* **Expert**
  + A Degree in Consulting Category related disciplines and a minimum of six (6) years of related Consulting Category experience; or
  + A Diploma in Consulting Category related disciplines and a minimum of seven (7) years of related Consulting Category experience; or
  + A Certificate in Consulting Category related disciplines and a minimum of eight (8) years of related Consulting Category experience; or
  + An absolute minimum of ten (10) years of directly related Consulting Category experience.
* **Specialist**
  + Multiple Degrees (or other qualifications) relevant to Consulting Category disciplines and a minimum of ten (10) years of related Consulting Category experience; or
  + An absolute minimum of fifteen (15) years directly related Consulting Category experience.

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| **Engagement Definition**  **(*completed by Purchaser’s representative*)** |
| 1. **Purchaser:**   PHSA of 1795 Willingdon Avenue, British Columbia, V5C 6E3, is the contracting authority on behalf of:  (double click the checkbox you want to use and choose “checked”)  Fraser Health Authority (“FHA”)  Interior Health Authority (“IHA”)  Northern Health Authority (“NHA”)  Provincial Health Services Authority (“PHSA”)  Vancouver Coastal Health Authority (“VCH”) or  VCH acting as agent for Providence Health Care Society (PHC)  Vancouver Island Health Authority (“VIHA”)  (the “Purchaser”) |
| 1. **Department:**  * PHSA IMITS Technology Alignment |
| 1. **Project Description:**   Mobility Program  The importance of both mobile cellular-enabled devices in health care is increasing. VCH, PHC, and PHSA (VPP) have seen a steady rise in both the number of mobile devices and demand for their usage for business and clinical applications. VCH, PHC, and PHSA are in need of platforms, policies, tools, and procedures to secure these devices and ensure their compliance with privacy standards, while providing a scalable management and support model for mobile devices built on comprehensive service levels.  Mobile Device Management Service (EMM) Project  To meet this need, VPP is implementing an Mobile Device Management Service (EMM) to manage cellular devices. EMM will consist of infrastructure, platforms, tools, processes, and services for managing the lifecycle of mobile devices. The project encompasses planning, designing, building, and implementing the infrastructure and associated operations required to manage VPP’s current inventory of cellular devices and new devices being introduced over time.  EMM is a requisite foundation for launching bring-your-own-device initiatives and clinical mobile applications. The former would allow access to corporate data and applications on personal devices and potentially save substantial costs on superfluous corporate devices, while enhancing employee workplace satisfaction. The latter, is in strong alignment with the Ministry of Health and HA-wide strategic objectives to enable teams of clinicians, often distributed geographically and providing care in the community, to meet the needs of patients and clients anytime, anywhere.  Pager Replacement (Spok) Project  The Secure Alerting and Messaging project will replace pagers across VPP with a mobile device application supporting secure and encrypted alerting and two-way messaging. It will introduce immediate workflow efficiencies across the clinical business areas as well across the VPP Switchboards through the integration of the existing messaging and on-call scheduling systems.  The project encompasses planning, designing, analyzing, building, and implementing the selected mobile application. This will include a current state analysis the existing pager system across VCH, PHC and PHSA as well as the gathering of business and technical requirements, documenting workflows and processes, testing and go-live activities. |
| 1. **Reporting to:**  * Sr. Engagement Lead, Technology Alignment |
| 1. **Services Required:**   The Site Engagement Lead will be a key member of the project team within the Mobility Program and Technology Alignment Portfolio. The scope of responsibilities includes:   * Adhere to IMITS and PQTO Change Management processes. * Accountable for Customer engagement across VCH, PHC and PHSA * Gathering business requirements and support the current state analysis of the existing workflows * Ensures that appropriate change planning and communications are in place and executed accordingly. * Liaise with vendor and manage vendor resources, where required, to support change implementation. * Prepare materials and facilitate discussions and decisions with Customers and Vendors. * Develop change strategy and approach for stakeholder review and decisions. * Coordinate Change Windows (Go Live) activities. * Coordinate the completion of Changes lessons learned activities. |
| 1. **Pricing Options Preferred:**  * Hourly, 37.5 hour week |
| 1. **Constraints and Special Considerations:**  * Demonstrated capability in executing complex IT infrastructure changes. * Must be a relationship and team builder. * Excellent written and oral communication skills. * Ability to coach and develop others’ change skills. * Demonstrated capability in handling sensitive and challenging situations. * Demonstrated experience working in Health Authority environment. * Demonstrated understanding of clinical operations. * Demonstrated capability in handling sensitive and challenging situations. * Demonstrated capability to work with Senior Management teams and Executives. * Must be able to work independently to solve problems. * Excellent project management, analytical skills, people skills. |
| **8. Specific Qualifications or Experience Required:**   * Very experienced in change management principles and processes * A level of education, training and experience equivalent to a degree in Project Management, Health Administration, Business Administration, Information Management or a related discipline. * A minimum of five (5) years of recent, related experience in project management or change management. * Knowledgeable of clinical workflows and processes * Clinical designation (or equivalent) considered a strong asset. * Past project management experience with Clinical Information Systems is an asset, as is work experience within British Columbia’s health care system. * Experience facilitating and managing consultation processes with a wide range of stakeholder groups. * Experienced in thoroughly integrating change management and process improvement principles into own project management style. * Excellent proficiency with MS Office toolsets (Word, Excel, Visio, Project). |
| 1. **Start Date of This Engagement:**  * ASAP |
| 1. **End Date of This Engagement:**  * Oct 30, 2019 |
| 1. **Possible Future Extensions to This Engagement:**   **Number of Potential Extensions:** 3 (Three)  **Duration of Each Potential Extension:** 6 (Six) months |
| 1. **Terms and Conditions:**   **Contract Terms and Conditions for General Health Care Consulting Services and IMIT Consulting Services previously accepted in the pre-qualification application process are non-negotiable and will apply in respect of the engagement envisaged in terms hereof.**  **The Indemnity, Liability and Insurance clause applicable for this engagement is:**  **(please check one)**  General Health Care Consulting Services (Article 11 of the Terms and Conditions applies)  IMIT Consulting Services (Article 12 of the Terms and Conditions applies) |
| 1. **Incumbent**  * None |

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| **Engagement Service Provider Response**  **(*completed by the Service Provider*)** |
| **1. Service Provider information:**  (The “Service Provider”)  *Service Provider to provide their legal name and address.* |
| **2. Service Provider Primary Contact:**  *Service Provider to provide their primary contact name, email address and phone number.* |
| **3. Service Provider registered sales tax number (GST/PST/HST):**  *Service Provider to provide sales tax number.* |
| **4. Consultant Proposed:**  *Service Provider to provide name(s) of Consultant(s) proposed for this engagement* |
| **5. Relationship:**  *Service Provider to disclose relationship of proposed Consultant(s) to the Service Provider:*  Principal  Employee  Subcontractor (refer to definitions in Contract Terms and Conditions)  ***NOTE: By completing this section the Service Provider acknowledges that the Consultant(s) it is proposing is not a current employee of the Customer.*** |
| **6. Summary response:**  *Service Provider to summarize their understanding of Purchaser’s requirements.* |
| **7. Proposed Approach:**  *Service Provider to provide details on how they intend to meet the Purchaser’s requirements.* |
| **8. Qualifications and Education of proposed Consultant:**  *Service Provider to provide details of the Consultant proposed for the assignment including related experience and skills* |
| **9. Expected Effort:**  *Service Provider to estimate the number of effort hours or days by Consultant. (NOTE\*\* number of effort hour or days and duration of work effort is NOT predicated by the start and end date of the engagement.* |
| **10. Availability of Proposed Consultant:**  *Service Provider to indicate the ability of the proposed Consultant to commence work on the Start Date stated in Section 9 of the Engagement Definition.* |
| 1. **11. Proposed Pricing:**   *Service Provider to provide detailed pricing for this assignment which aligns to the pricing option preferred by the Purchaser as described in Section 6 of the Engagement Definition.* ***Estimated out of pocket expenses must be listed separately****. Payment of such expenses must be pre-approved by the Purchaser in accordance with existing travel expense policy.* |
| 1. **12. Value Added:**   *Service Provider to identify value added services offered for this specific assignment including tools to be applied, access to specialized no fee expertise etc.* |
| 1. **Insurance Coverage:** 2. The Service Provider selected by the Purchaser for the engagement set out herein will provide the Purchaser with a Certificate of Insurance from the Service Provider’s insurance company / broker indicating the types and amounts of insurance coverage held by the Service Provider as evidence that the Service Provider meets the Insurance requirements set forth in Section 12 of the Engagement Definition above and in compliance with the Contract Terms and Conditions for General Health Care Consulting and IMIT Consulting agreed to as a condition of being accepted on the Consulting Pre-Qualification List. The Certificate of Insurance is required before a Purchase Order will be issued by Supply Chain. For clarity, this requirement applies to the Service Provider whether it is a consulting firm or a sole proprietor (e.g. independent contractor). |
| **14.** **Service Provider Conflict of Interest Declaration**  The Service Provider and its shareholders, directors, officers, agents, servants or employees will take all reasonable steps to ensure avoidance of all direct or indirect conflicts of interest (either actual or potential) between any of their individual interests and those of the Purchaser.  If the Service Provider becomes aware of any reasonable possibility of any direct or indirect conflict, then the Service Provider will promptly disclose to the Purchaser the applicable facts and circumstances.  Failure to resolve a conflict to the satisfaction of the Purchaser will constitute a material default by the Service Provider entitling the Purchaser to immediately terminate this Contract without liability to the Service Provider.  *Service Provider to indicate its agreement to the foregoing No Conflict of Interest statement:*  **The Service Provider agrees to the foregoing No Conflict of Interest statement.** |
| **15. Special Considerations Response:**   1. In addition, Service Provider to describe how you will mitigate any constraints or special considerations identified by the Purchaser in Section 7 of the Engagement Definition. |

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|  | **Signed by an authorized representative of the Purchaser** | **Signed by an authorized signatory of the Service Provider** |
| **Authorized Signature** |  |  |
| **Name of Signatory (printed)** |  |  |
| **Designation of Signatory** |  |  |
| **Date signed** |  |  |

**Parties agree that the requirements and the response provided above are mutually acceptable. No contract is formed until such time as Supply Chain issues a valid purchase order for this Statement of Work.**

**Purchaser Conflict of Interest:**

I, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, as authorized signatory on behalf of the Purchaser do hereby declare and confirm that I have no direct or indirect conflict of interest, whether pecuniary, non-pecuniary or some other form (either actual or potential) between any duty owed to or interest of the Purchaser in respect of the matter of this engagement request or process.

I understand and agree that a conflict of interest could arise in relation to:

• directorships or other employment;

• interests in business enterprises or professional practices;

• share ownership;

• beneficial interests in trusts;

• existing professional or personal associations with any proposed Supplier and/or Consultant (whether an individual, team or a firm);

• professional associations or relationships with other organizations; and

• personal associations with other groups or organizations, or family relationships.

I agree I must and confirm I will immediately disclose any obligation, commitment, relationship or interest that could conflict or may be perceived to conflict with my duties to or interests of the Purchaser.

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|  | **Signed by an authorized representative of the Purchaser** |
| **Authorized Signature** |  |
| **Name of Signatory (printed)** |  |
| **Designation of Signatory** |  |
| **Date signed** |  |